

# OKMGMA 2010 Spring Conference Business Partners Buyer's Guide

## Allscripts

www.allscripts.com  
Cindy Will  
405-216-0136 | cindy.will@allscripts.com

Allscripts — the leader in software, services and connectivity solutions that empower healthcare providers to deliver best-in-class patient safety, clinical outcomes and financial results. Allscripts solutions automate and connect clinical business operations. Together with our clients, Allscripts is transforming our disconnected “healthcare” system into a connected system of “health.”

## Arthur J. Gallagher Risk Management

www.ajg.com  
Dick Bryce  
918-764-1654 | dick.bryce@ajg.com

Arthur J. Gallagher & Co. is among the world's largest insurance brokerage and risk management services firms. They provide a full range of retail and wholesale property/casualty brokerage and alternative risk transfer services globally. We also specializes in employee benefit brokerage, consulting, actuarial services, information management, risk control consulting and appraisal services to clients around the world.

## Eide Bailly

www.eidebailly.com  
Cindy Hughes  
918-748-5004 | chughes@eidebailly.com

Eide Bailly's Medical Practice Management group includes experienced practice managers, CPAs, tax specialists, reimbursement specialists and marketing consultants who are proficient in handling the need of any physician practice. We understand the complexities of your business and work as a team to facilitate sound decisions, reduce costs and maximize profits.

## Greenway Medical Technology

www.greenwaymedical.com  
Jeff Stern  
580-574-2300 | jeffstern@greenwaymedical.com

Greenway Medical Technologies is a leading provider of integrated, single-database electronic health record (EHR), practice management and interoperability solutions and on-demand services for physician practices and hospital community EHR strategies. Greenway's pre-market CCHIT Certified® 2011 EHR solution, PrimeSuite® 2011, streamlines a practice's clinical, financial and administrative processes.

## American Fidelity Assurance Company

www.af-group.com  
Tammy Townsend  
405-523-5416 | tammy.townsend@af-group.com

Founded in 1960, American Fidelity Assurance Company is a family-owned life and health insurance company. We proudly provide quality insurance products and services such as Section 125 Administrative Services, Disability Income, Life, Cancer and Accident Only insurance to more than one million customers in 49 states and 23 countries across the globe.

## Arvest Bank

www.arvest.com  
Kim Adams  
918-295-2521 | kadams@arvest.com

We specialize in serving physicians and physician practices with a commitment to client satisfaction and personal service at the highest level. Our focus is to help you reach your goals, both personal and professional, in the most effective and efficient manner. We make it a priority to be here when you need us.

## F&M Bank & Trust Co.

www.fmbanktulsa.com  
Alesa Tyler  
918-748-4184 | atyler@fmbanktulsa.com

F&M Medical Banc provides an automated ASP platform for processing medical payments. Medical Banc is a HIPAA compliant payment system that processes Electronic Remittances (835 transactions) and facilitates processing paper EOB's and money transactions from health insurers to healthcare providers electronically. Using Medical Banc will improve collections, maximize time, reduce fraud and dramatically improve billing to deposit time.

## HealthPort

www.healthport.com  
Lisa Hanson  
770-670-2139 | lisa.hanson@healthport.com

HealthPort, the largest provider of release of information services and a leading provider of healthcare information technology, serves over 10,000 healthcare facilities, over 44,000 physicians and millions of record requestors nationwide. Our technology and services facilitate the secure exchange of clinical, administrative and financial information within and beyond physician practices.

## American Physicians Insurance Co.

www.api-c.com  
Kirsten Baze  
1-800-252-3628 | kbaze@api-c.com

API has been providing superior medical professional liability insurance coverage since 1976 and has an A.M. Best financial strength rating of A- (Excellent). Over 6,700 healthcare professionals in Texas, Arkansas, Oklahoma and Colorado currently experience the innovation, flexibility and superior customer service that our company consistently provides.

## Dean Group

www.dmgins.com  
R. Todd Dean  
405-216-3300 | todd@dmgins.com

Dean Group is an independent insurance agency that caters specifically to the Healthcare industry. While the agency offers a wide variety of insurance products, it specializes in Medical Liability Insurance for physicians and surgeons. Rather than aligning itself with one specific insurance company, Dean Group endeavors to provide its clients with multiple carrier options based on rating, service and price. The agency's expertise and exceptional *customer service* enables medical practices to meet their insurance needs effectively and less expensively.

## Fifth Avenue Agency, Inc.

www.fifthavenueagency.net  
Amber Feist  
1-800-460-2900 | amber@fifthavenueagency.net

Fifth Avenue Agency is a leader in providing professional medical malpractice liability insurance services for our community of Health Care providers in Oklahoma City and Tulsa. We are locally owned and operated. We have offices in Oklahoma City and Tulsa. We are an independent insurance agency representing several major carriers in Oklahoma. Our independence lets us focus our attention on the needs of our clients and which carrier or service is best suited to meet those needs.

## Henry Schein Medical

www.henryschein.com  
Jeff Schoenhals  
405-826-8688 | jeff.schoenhals@henryschein.com

Henry Schein is the largest distributor of healthcare products and services to office-based practitioners in the combined North American and European markets. Henry Schein is recognized for its excellent customer service and highly competitive prices, and serves more than 575,000 healthcare practitioners worldwide. Henry Schein has also been named “Most Admired” in its industry in FORTUNE Magazine, multiple times.

**Humana**

www.humana.com  
Paula Duckett  
918-408-9255 | pduckett@humana.com

Humana Inc., headquartered in Louisville, KY, is one of the nation's largest publicly traded health benefits companies. They offer health insurance, dental insurance, life insurance and related products for both individuals and employer groups.

**James H. Cunningham Insurance Agency, Inc.**

www.cg-ins.com  
Rodger Detrich  
1-866-336-2884 | rdetrich@cg-ins.com

Medical Malpractice Insurance — Are you paying too much? James H. Cunningham Insurance Agency is offering Oklahoma physicians free premium indications from a variety of insurers. Let Cunningham Group shop the market for you.

**Medicus Insurance Company**

www.medicusins.com  
Sandy Knott  
512-879-5137 | sknott@medicusins.com

Medicus Insurance Company provides competitive Medical Professional Liability Insurance coverage options to physicians, surgeons and their ancillary staff. Medicus was founded on the principles of financial strength, medical leadership and insurance expertise. Medicus insureds will receive first-class coverage and service at affordable rates.

**OSMA Health**

www.osmahealth.com  
Mary Jo Shepherd  
405-290-5694 | shepherd@clfrates.com

OSMA Health is the endorsed health plan of the Oklahoma State Medical Association. Coverage is available exclusively to members of OSMA, their employees, and their families. A variety of deductible options are available including a qualified plan appropriate for HSA (Health Savings Account). A dental plan is also available.

**ProAssurance Indemnity Co.**

www.proassurance.com  
Emil Pela  
1-800-492-7212 | epela@proassurance.com

As a leading medical professional liability insurer, ProAssurance is dedicated to treating you fairly. Physicians and practice management professionals face uncertainties every day. ProAssurance can help you lessen uncertainties and increase the control you experience. It's only fair. Find out more at [www.ProAssurance.com](http://www.ProAssurance.com) or call Emil Pela at 1-800-492-7212, ext. 3426.

**Infinedi, LLC**

www.infinedi.net  
Dawn Martinez  
918-249-4460 | dmartinez@infinedi.net

Infinedi provides total clearinghouse services for both individual providers and group practices nation wide. We offer personalized customer service on every level to assist your facility in successfully managing your Revenue Generation Cycle.

**Key Medical Personnel**

www.keyjobs.com  
Denice Brice  
918-699-8537 | dbrice@keyjobs.com

Key Personnel was founded in 1978 by native Tulsan, Patti Phaneuf. Key Personnel is a woman-owned business that has successfully serviced companies with staffing in the following disciplines: Financial, Technical, Administrative, Legal, Medical, and Industrial. These divisions are dedicated to meeting customers' needs for employees at all levels of expertise.

**Oklahoma State Medical Association**

www.osmaonline.org  
Sandy Deebea  
405-843-9571 | deebea@osmaonline.org

OSMA is a member service organization for medical students, residents and physicians and their patients for the state of Oklahoma.

**PCIS Gold**

www.pcisgold.com  
Todd Frischknecht  
1-800-453-9400 | toddf@pcisgold.com

The PCIS GOLD single-source PMS/EMR software was designed by industry veteran DHI Computing Service, Inc. It utilizes innovative techniques that enhance clinical workflow, improves cash management, reduces overhead and optimizes revenue.

**Pulse Systems, Inc.**

www.pulseinc.com  
Rayma Korber  
316-634-8619 | rkorber@pulseinc.com

Since 1982 Pulse has focused on its mission to develop, market and support healthcare practice workflow solutions that are easier to purchase, implement, learn, utilize and upgrade. This focus on making things easier for clients is the key to a remarkable 95% client renewal rate. Additional information about the company is available at its Web site: [www.pulseinc.com](http://www.pulseinc.com).

**InLight Risk Management, LLC**

www.inlightRM.com  
Scott Fikes  
405-443-2024 | sfikes@inlightRM.com

InLight's single focus is healthcare. They provide excellent service by offering more personalized attention to a narrowly targeted group. In doing this, they are able to provide more innovative and cost-effective programs and respond promptly to individual needs.

**Medical Protective — Charles Curtice**

www.medpro.com  
Melanie Farmer  
260-486-0334 | melanie.farmer@medpro.com

Medical Protective is a national leader in primary medical professional liability coverage and risk solutions to healthcare providers. As the nation's first provider of medical professional liability insurance, they have been protecting the assets and reputations of healthcare providers for over 100 years.

**OnHold Worx**

www.onholdworx.com  
Brad Martin  
405-923-7311 | bmartin@onholdworx.com

OnHold Worx delivers **video services, on-hold messaging** and **overhead music** to thousands of medical groups nationwide. These cross-promotional educational services enable doctors to educate their most valuable, motivated audience: their patients. Users can create their own promotions, or select from a constantly updated audio/video library created by OnHold Worx's Emmy Award-winning production team.

**Physicians Liability Insurance Company**

www.plico-ok.com  
Del Langham  
405-815-4814 | dlangham@plico-ok.com

PLICO is owned by the Oklahoma State Medical Association and is the prominent professional liability insurance company in the state of Oklahoma. We are known for our excellent service in Risk Management, Claims and Underwriting.

**Sage Software Healthcare, Inc.**

www.sage.com  
Heather Thompson  
913-249-4138 | heather.thompson@sage.com

Sage provides physician practice management and electronic health records (EHR) solutions for small to medium-sized practices as well as enterprise customers. The Sage Intergy suite combines business management tools with technology and information solutions that transform both the clinical and financial aspects of healthcare delivery. Visit [www.sagehealth.com](http://www.sagehealth.com) or 877-932-6301 to learn more.

**Strelcheck & Associates, Inc.**

www.strelcheck.com  
 Robert Strzelczyk  
 262-241-9500 | bob@strelcheck.com

Strelcheck and Associates, Inc., is a national physician search and consulting firm founded in 1988. Our unique understanding of the marketplace, and a customized approach for each search, allows us to save you time, energy, and money. Strelcheck and Associates, Inc...outstanding service at an affordable price.

**TeleVox**

www.televox.com  
 Jason Ladner  
 251-706-3777 | jasonl@televox.com

TeleVox combines high-technology with a human touch to help you engage your customers. TeleVox's industry-leading hosted solutions are proven to decrease appointment no-shows, increase on-time bill payments, improve patient care, help you create a compelling online business presence, and assist in promoting and marketing new products and services.

**Tel-Star Communications, Inc.**

www.tel-starcommunications.com  
 Paul Nickens  
 918-376-9200 | p\_nickens@tel-starcomm.net

TEL-STAR COMMUNICATIONS, INC. is a personal communications service company. Tel-Star Communications, Inc. provides Business and VoIP telephone systems, maintenance and repair of key, hybrid, pbx and IP phone systems. Install structured cabling, voice, data, and fiber and video surveillance systems. Voicemail and IVR Solutions; call accounting and sound systems.

**Transworld Systems**

www.transworldsystems.com  
 Teresa McCord  
 918-492-2122 |  
 teressa.mccord@transworldsystems.com

Transworld Systems provides a service that helps bridge the gap between in-house collection efforts and the use of a traditional percentage agency. They offer a way for MGMA members to recover slow-paying patient accounts and insurance claims for an average cost of \$10 per account.

**Underground Vaults & Storage**

www.undergroundvaults.com  
 Joni Mingle  
 1-877-697-6262 ext. 24 |  
 storage@undergroundvaults.com

Underground Vaults & Storage, Oklahoma City division, offers economical storage, transportation, online backup, and tape rotation services. UV&S-OKC provides the only underground media vault in the Oklahoma City area offering business continuity planning. Underground Vaults & Storage, For Security - Forever. Call today for your free needs assessment.

**United Healthcare**

www.uhc.com  
 Nancy Long  
 405-917-8052 | nancy\_long@uhc.com

United Healthcare believes everyone deserves flexible health care and offers services to cover a wide range of needs, including those of individuals and families, employers, brokers and physicians. They also offer wellness programs to stay healthy or live with a chronic illness as part of their insurance plans.